

Success Story: Unified Communications

CLIENT

An electronics company that creates unified communications (UC) and automation enterprise products.

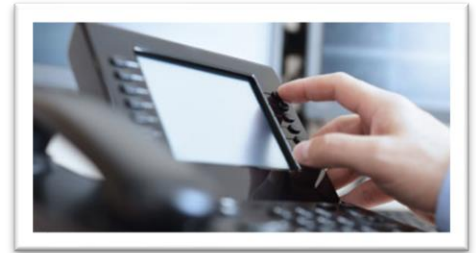


CHALLENGE

Our client needed to replace a custom solution with an off the shelf product. The small form factor required 3 display ports and had a short time to market (less than 90 days from platform selection) with high volume requirements (1k-2k per month).

SOLUTION

We reviewed hardware options and recommended 3 different solutions. Our team supplied multiple engineering test platforms and was able to deliver the initial 60 POC systems in less than 4 weeks. Today their volume has increased to 8k-10k per month.



CAPABILITIES

We Provide:

- Full system design, integration, and test
- Off the shelf or custom chassis
- Revision control
- Image load
- Fulfillment – direct ship to the end customer
- Branding with your company logo



Network Allies is a global leader in providing application-specific computing solutions. We offer a full range of world-class hardware platforms, both off the shelf and custom built. Our value-add services include design, turnkey manufacturing, logistics, and support which allow our customers to focus on their core competencies and meet product scheduling

ISV PARTNERSHIPS

Network Allies has partnered with some of the top **Independent Software Vendors (ISVs)** in the **Unified Communication (UC)** Industry. Thanks to our diverse offering of appliances and partnerships with the top PC manufactures, we deliver the latest in UC appliances to our partners.



SMALL FORM FACTORS





 **NetworkAllies**
EMET COMPUTING GROUP
Collaborate. Innovate. Integrate. Succeed.



CLIENT TESTIMONIAL:

“Relying on Network Allies for more than just supply chain has been extremely beneficial. The value-added services we are receiving are saving both time and money, and Network Allies has been great at working with us to find optimal solutions.”

JOE A., SR. PROGRAM MANAGER